

Abhi Harsh

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Professional Summary

Dynamic and results-driven project management professional with experience in operations, business development, and technical project execution. Skilled in managing cross-functional teams, coordinating logistics, and ensuring the successful implementation of business strategies. Strong background in market research, client communication, and process optimization. Experience in leveraging data analysis and machine learning for operational improvements in a startup environment. Adept at fostering partnerships and ensuring alignment between technical and business objectives.

Work Experience

Project Management Intern

V Are Pure Farms, Noida, Uttar Pradesh

February 2024 – June 2024

- Assisted in project management tasks, contributing to the development and execution of sustainable farming solutions.
- Collaborated on operational strategies, team coordination, and client communication to meet project objectives.
- Conducted market research and supported lead generation efforts, enhancing business development.
- Aided in technical deployments, including contributing to a machine learning-based vegetable price prediction model to streamline business operations.

Project Assistant

V Are Pure Farms, Noida, Uttar Pradesh

June 2024 – Present

- Continued to lead project management efforts, managing full project lifecycles and ensuring efficient communication with stakeholders.
- Took on a more substantial role in business development, crafting proposals and handling inquiries to support company growth.
- Led the deployment and optimization of technical solutions to improve operational effectiveness.

Operations Assistant Intern

Naresna Organic Farmer Producer Co. Ltd, India

September 2023 – October 2023

- Supported the operational functions of the seed processing and biofertilizer production line, optimizing processes for better resource management.
- Coordinated with various departments to ensure the smooth execution of daily operations, focusing on reducing delays and increasing productivity.

Education

B.Sc. (Hons) Agriculture

Noida International University, Noida, Uttar Pradesh

2020 – 2024

Senior Secondary (CBSE) – Science

Oscar Public School, Delhi

2010 – 2020

Key Skills

Project Management & Operations: Agile methodologies, team coordination, milestone tracking, stakeholder communication.

Business Development & Market Research: Lead generation, client management, competitor analysis.

Technical Expertise: Data analysis, basic machine learning (vegetable price prediction model), web content creation.

Tools: Microsoft Office, Google Suite, basic Arduino programming, agile project management tools (Trello, Jira).

Certifications & Achievements

Head Organizer of a successful plant exhibition, overseeing logistics, marketing, and sales operations during the event.

Vice Chairman of the Science Club in high school, facilitating student engagement in science-related activities.

Active participant in the National Service Scheme (NSS), contributing to community service projects.

Involved in the MOU with Blue Nudge, a waste management initiative focused on improving sustainability practices.